

TAKE  
THE COURSE

# Turn real estate into a buyer's dream.



Designate your real estate expertise. Become an ABR®.

## COURSE: ABR® Designation Course

The cornerstone of buyer representation education, this comprehensive course covers this specialty top to bottom and is required to earn the ABR® or ABRM<sup>SM</sup> designations. Contact REBAC for complete information on designation requirements. Topics include:

- Evolution of Buyer Representation
- Office Policy, Standard of Care & Risk Management
- Building & Maintaining Buyer Representation Business
- Changing an Agency Role
- Services Provided
- Negotiating

**Designate as an ABR®.** Join over 40,000 REBAC members who are succeeding as Accredited Buyer Representatives. Get accredited as an ABR® and move ahead with specialized courses.



THE NEXT COURSE OFFERING IS:

